

Cybercriminals, Data Breaches & Regulatory Requirements:

A look into the increasingly challenging world of privacy and data protection

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- **Privacy:**
Protection of personal data

Overview

- **Technology & Data**
- **Cybersecurity**
 - Ransomware
 - Data Breach
- **Privacy**
 - GDPR
- **Addressing Current (and Future) Realities: Protecting Your Ass(ets)**



Technology and Data

Hospitality Technology Landscape - Mobile

- **Mobile is ubiquitous**
 - Reviews and Comparisons
 - Booking
 - Check-in
 - Room Access
 - Guest Services

Hospitality Technology Landscape - Guests

- **Guests expect in-room technological conveniences**
 - High bandwidth WiFi
 - On-demand entertainment
 - Integration of personal mobile
 - Voice activation
 - Coming Soon: Internet of Things (IoT)

Hospitality Technology Landscape - Data

- **Data is cross-platform and integrated**

- Online (hosted) platforms
- Property management systems (PMS)

Powered by **handy OS**

handy OS is the world's first mobile operating system tailored for the hospitality industry. We've carefully listened to the needs of hoteliers and travelers to design a service that provides hotels with increased revenue opportunities and guests with seamless connectivity and content.



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Hospitality Technology Landscape

- **Technology and data use and analysis offers significant value**
 - Understanding and addressing guest needs
 - Engaging in behaviour analytics (bookings, cancellations, maintenance)
 - Enhancing revenue generation
- **There are also significant challenges**
 - Cybersecurity Risks
 - Privacy and Data Protection Requirements



Cybersecurity

Hospitality Industry Data Security - Overview

- **Valuable target, with significant amounts of useful data**
- **Multiple Vulnerabilities/Risks:**
 - POS
 - Guest (open) WiFi
 - Room keys
 - Hosted PMS/CRM systems
 - Often limited internal information security support
 - Vendors and service providers
 - Personnel with significant access

Hospitality Industry Data Security - Vulnerabilities

- **Phishing/Social Engineering**
 - Targets known individuals and departments
 - Tricks individuals into harmful acts
- **Malware**
 - Unauthorized malicious code
 - Exploits individuals or known vulnerabilities
- **Ransomware**
 - Most profitable form of malware
 - Holds data hostage, and demands payment to unlock it
- **(Personal) Data Breaches**



Ransomware

Ransomware – Recent Developments

- **Ransomware**

- “Romantik Seehotel Jägerwirt, had its electronic key system compromised by hackers, which locked management out of its computer system...Guests were unable to access their hotel rooms...”
 - SAS Americas April, 2017

Ransomware – Recent Developments

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- *Petya or NotPetya: Why the Latest Ransomware is Deadlier than WannaCry*
 - Forbes
- *New computer virus spreads from Ukraine to disrupt world business*
 - Reuters

Ransomware - Costs

- 2016 losses estimated to exceed \$75 billion
- Experts disagree on the amount of ransomware paid out in 2016, with estimates ranging from hundreds of millions of dollars to approximately \$1 billion
- The FBI reported that an average of more than 4,000 ransomware attacks were recorded each day in 2016 (up from about 1,000 daily attacks in 2015)
- Average ransom demand mid-2016 was \$679; in October, Beazley reported an average of \$1,000
- Targeted attacks can demand significantly more

Ransomware - Targets

- **Study of 165 US organizations**

- 79% had a malware attack in the prior 12 months; 47% had ransomware attack
- Of the ransomware attacks, 37% paid a ransom; 72% of those who didn't lost some data.

- **Study of 305 large UK organizations**

- 44% were infected by ransomware (27% more than once)
- An average of 33 man hours spent to remediate

Ransomware - Defenses

- **Survey of 60 companies that suffered ransomware attacks:**
 - 100% ran antivirus software
 - 95% had firewalls
 - 77% of the attacks got through email filtering
 - 52% of the attacks bypassed anti-malware software
 - 33% were infected despite security awareness training



Data Breach

Data Breach - Recent Developments

- **Data Breach**

- “IHG’s Americas division confirmed food-and-beverage outlets at 12 U.S. hotels were hit by a data breach between August 1 and December 20, 2016.”
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Data Breach - Recent Developments

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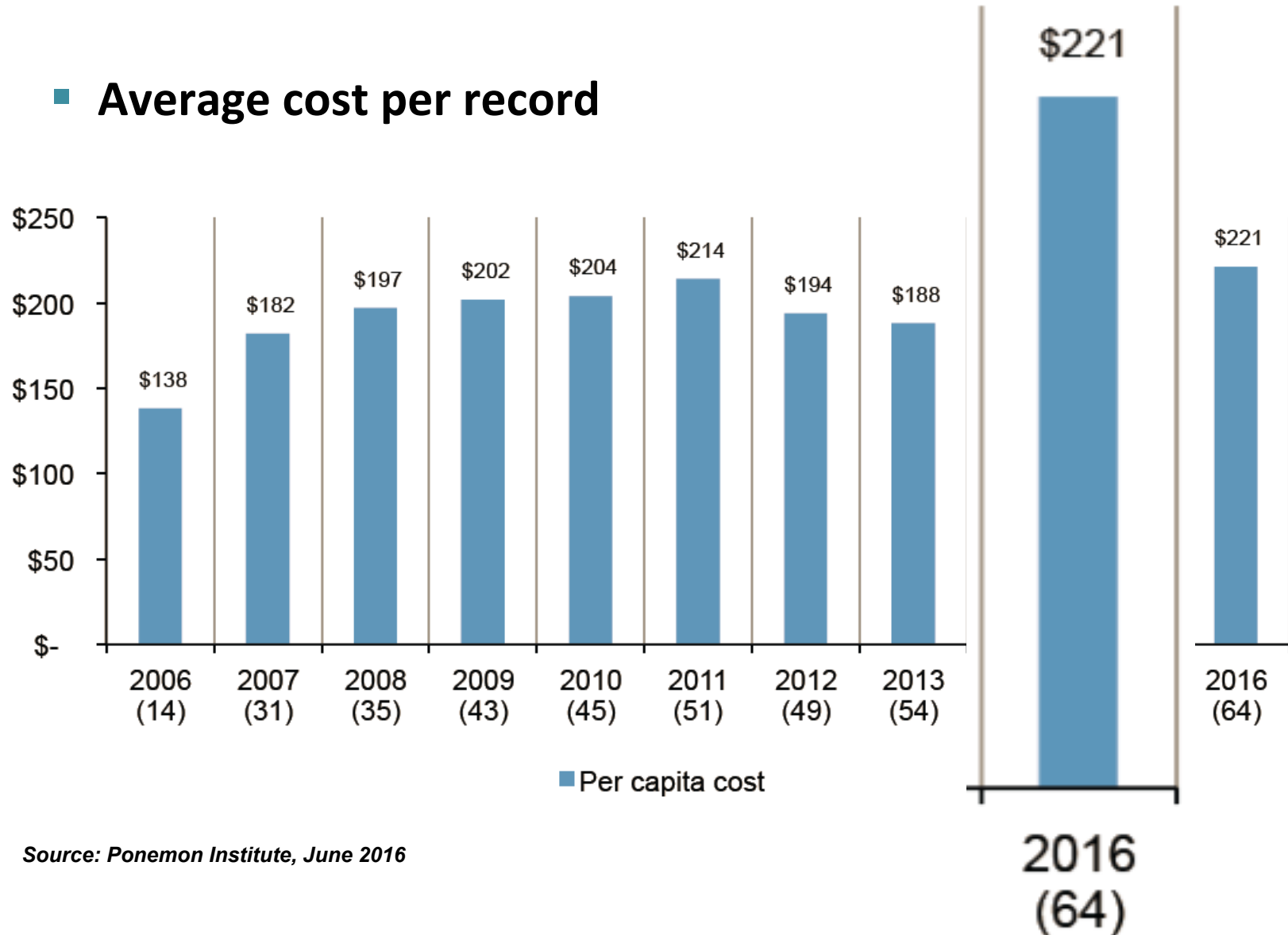
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■ Vendor Data Breach

- *Sabre Rattled by Breach Affecting Card Data at 36,000 Locations*
 - CU Times
- *Hard Rock, Loews hotels admit data breach*
 - ZDNet

Data Breach - Costs

- Average cost per record



Source: Ponemon Institute, June 2016

Data Breach – Sabre/SynXis

- **Vendor data breach**
- **Multiple parties**
 - Properties/operators
 - OTAs
 - Intermediaries
- **Complex data sets**
- **Multinational**



Privacy

Privacy - Current Issues

- **New European Regulations**

- General Data Protection Regulation
- Cookie (ePrivacy) Directive (updated)
- NIS (Network and Information Systems)/Cybersecurity Directive

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- **EU Regulators Issuing Larger Fines**

- Facebook – €122 million fine for “incorrect or misleading” information relating to personal account linking in WhatsApp acquisition
- Google – €2.42 billion for directing search traffic to its shopping services

Privacy – Examples

- **Payment Card Industry Data Security Standards (PCI-DSS)**
 - Technical and operational protections for cardholder data
 - Noncompliance Fines: \$5,000 to \$500,000.
 - Potential Breach Consequences: \$50-\$90 fine/card; suspension of credit card acceptance

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- **US Federal & State Requirements**
 - FTC consent decrees/fines for exposing personal data, as an unfair or deceptive trade practice
 - Examples include Wyndham Hotels
 - 48 states, plus DC and US territories have data breach notification laws

Privacy - GDPR

- **Effective:** May 2018
- **Replaces the Data Protection Directive & current national laws**
- **Maximum Fines:**
 - Greater of €20 million or 4% of global turnover for violation of principles, data subject rights, international data transfers, member law obligations, SA orders.
 - Greater of €10 million or 2% of global turnover for other violations

Privacy - GDPR

- **Data Privacy Principles:**

- Lawful, Fair and Transparent Processing
- Purpose Limitation
- Minimization and Proportionality
- Quality and Accuracy
- Data Retention
- Data Security (Integrity and Confidentiality)
- Accountability

Privacy - GDPR

- **Some Operational Issues:**
 - Complexity of “consent”
 - Data subject right to obtain a copy of the personal data
 - Right of Erasure (Right to be Forgotten)
 - Data Portability
 - Limited Retention
 - Breach Reporting: 72 hours
 - Vendor Management



Protecting Your Ass(ets)

Implementing Technologies and Protecting Data

- **Consider the implications of technologies before implementation**
 - Convenience vs. risk
 - Conduct PIAs/DPIAs
- **Manage Risks**
 - Understand data flows
 - Manage vendors
 - Implement appropriate information security practices
 - Train personnel
 - Consider Insurance

Implementing Technologies and Protecting Data

- **Information Security**
 - Updates/patch management
 - Lock down/limit known vectors
 - Disable scripts, spam filters
 - Encryption where appropriate
 - Intrusion detection and prevention
 - Multifactor authentication
 - Least privilege access
 - Device/equipment management

Implementing Technologies and Protecting Data

■ Planning

- Risk assessment
- Appropriate policies
- Business continuity plan
- Personnel training and education
 - Involve vendors as appropriate
- Cyberliability insurance
 - Consider appropriate coverage amounts and types
- Tabletop exercises/wargames

Implementing Technologies and Protecting Data

- **Incident Response Plan**

- Crisis management
- Key internal and external contacts
 - Include back-ups
 - Define authority/decision-making
- Communications plans (both internal and external)
- High-risk (based on likelihood and/or severity) scenarios
- Consider vendor breach
- Consider pre-engagement of forensics and other response providers

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